

**- JFS -**

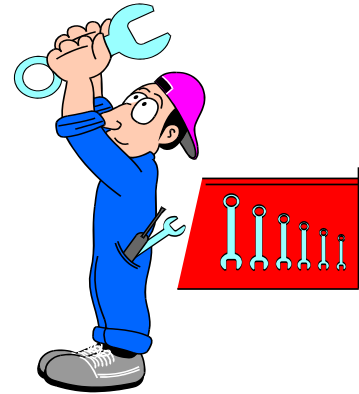
## **Preventative Maintenance Service Guide**

**Out of Order!**



**Don't let expensive surprise repairs rob your budget!**

**A little maintenance now can save you thousands \$\$ in repairs later!**



**Look inside to see how to double the life of your equipment!**

**We all know.....  
"An ounce of prevention is worth a pound of cure"**



**Phone 704-321-2241**

## - **PM Benefits and Savings** -



Take care of your customers  
and grow your business.  
Jasko will take care of the  
fitness equipment!

**Reduce Out-of-Order Signs!** We all know machines work better when they are properly maintained. Our service technicians will inspect, test, repair, diagnose and correct problems to prevent equipment failure.

**Increase Lifespan!** Just like maintaining a car or a copy machine, fitness equipment needs regular cleaning, lubrication, and maintenance to last. Our PM customers have treadmills last 10 years or more, doubling its lifespan!

**Reduce Repair Costs!** Potential problems are found before equipment failure saving hundreds of dollars and down time. "If those running belts were properly & consistently lubricated that \$1200 motor control board wouldn't have failed!" **Plus PM customers receive 10% discount off parts, cleaning wipes and a minimum 20% discount off new equipment!** ....Our PM program actually pays for itself!

**Protect Your Investment!** Quality equipment is very expensive! Our PM Services keeps your equipment running like new while doubling the life expectancy of your investment and lowering the overall cost of ownership.

**Reduce Potential Liability Risks!** Regular inspection of everything from cables & chains to bolts & belts create a safer environment with lower liability concerns. Do you Really know when that weight machine cable should be replaced to prevent failure, injury or damage? ...Our trained Service Technicians do!

**Focus On Your Business!** Don't waste your time with customer complaints and dealing with equipment problems? Do what you do best and we will do what we do best...servicing your commercial fitness equipment.

**Increase Client Retention and Profits!** No one likes Out-of-Order signs, squeaky and dangerous fitness equipment. A safe, well-operating and clean fitness center will keep your clients returning year after year.

## - **Frequently Asked Questions** -



"An ounce of prevention  
is worth a pound of cure"

**What is a PM?** **P**reventative **M**aintenance. During a regularly scheduled quarterly PM visit our technicians will test, inspect, lubricate, calibrate, and make minor repairs to your equipment to insure a safe, clean, and fully operational fitness center. You will receive a report explaining details of the visit and any recommendations from the Service Technician plus we keep your equipment history records on file.

**Why PM Equipment Under Warranty?** The same reason you change the oil in your new car. Equipment manufacturers have daily, weekly, and monthly maintenance requirements while under warranty to ensure proper safety and performance. Our Technicians can identify failing parts that otherwise may go unnoticed until the warranty has expired saving you hundreds/thousands of dollars.

**Why Not Wait Until it's Out-of-Order?** Many equipment failures can be prevented. Avoid customer complaints, down time, injury, lost clients, surprising and costly budget robbing repairs by maintaining the equipment today.

**What If My Equipment Is Old & Outdated?** With over 30 years of experience we're experts at sourcing parts for older equipment and our Service Technicians do everything possible to keep your old equipment performing properly as long a possible. We'll identify potential costly repairs before hand so you and your budget can be as prepared as possible.

**What's Included In Our PM?** Listed below is an example of PM service for a treadmill. Inspect, test, adjust, calibrate, and lubricate the running deck & belt, drive motor, drive belt, incline system, record amp draw and mileage, vacuum drive motor compartment, inspect lubrication levels, front and rear rollers, electronic components and connections, inspect nuts, bolts, performance test, report and record findings.

**See more details on next page.**

**What Is The Cost?** Average multi-family fitness center quarterly PM costs less than \$3 a day for an entire year of service. Plus you get extra discounts on parts, cleaning wipes, new equipment and more. The PM service actually pays for itself with the extra savings on top of the convenience, safety and extra piece of mind.

## **- PM Service Details -**

<p style="text-align: center;"><u><b>Treadmills</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; test electronics</li> <li>• Inspect &amp; adjust belts</li> <li>• Inspect &amp; lubricate running deck &amp; belt</li> <li>• Inspect &amp; adjust speed sensor</li> <li>• Inspect &amp; adjust rollers</li> <li>• Inspect &amp; test drive motor</li> <li>• Inspect power cord</li> <li>• Inspect &amp; test incline system</li> <li>• Inspect incline wheels</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Diagnose errors</li> <li>• Vacuum drive motor area</li> <li>• Record current Amp draw</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>	<p style="text-align: center;"><u><b>Ellipticals</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; test electronics</li> <li>• Inspect &amp; test pedals</li> <li>• Inspect &amp; test ramps/rails</li> <li>• Inspect &amp; test lift or stride system</li> <li>• Inspect &amp; test rollers &amp; wheels</li> <li>• Inspect &amp; adjust belt(s)</li> <li>• Inspect &amp; test resistance system</li> <li>• Inspect &amp; adjust speed sensor</li> <li>• Inspect &amp; lubricate bearings</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Diagnose errors</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>	<p style="text-align: center;"><u><b>Climbers</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; test electronics</li> <li>• Inspect &amp; adjust speed sensor</li> <li>• Inspect &amp; test pedal Assembly operation</li> <li>• Inspect &amp; lubricate pedal return springs</li> <li>• Inspect &amp; lubricate chains &amp; cables</li> <li>• Inspect &amp; test tension system</li> <li>• Inspect &amp; test alternator</li> <li>• Inspect &amp; test battery</li> <li>• Inspect power cord</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Diagnose errors</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>
<p style="text-align: center;"><u><b>Exercise Bikes</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; test electronics</li> <li>• Inspect &amp; adjust drive Chain or belt</li> <li>• Inspect &amp; adjust speed sensor</li> <li>• Inspect &amp; test crank Assembly and bearings</li> <li>• Inspect &amp; test pedals</li> <li>• Inspect &amp; test seat</li> <li>• Inspect &amp; test alternator</li> <li>• Inspect &amp; test battery</li> <li>• Inspect power cord</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Diagnose errors</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>	<p style="text-align: center;"><u><b>Spin Bikes</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; lubricate seat</li> <li>• Inspect &amp; lubricate handle bar &amp; post</li> <li>• Inspect &amp; test pedals &amp; straps</li> <li>• Adjust &amp; lubricate drive chain or belt</li> <li>• Inspect &amp; test bottom bracket</li> <li>• Clean &amp; lubricate flywheel</li> <li>• Inspect &amp; lubricate brake pad(s)</li> <li>• Inspect &amp; adjust tension assembly</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>	<p style="text-align: center;"><u><b>Selectorized/Freeweight</b></u></p> <ul style="list-style-type: none"> <li>• Inspect &amp; test cables &amp;/or belts</li> <li>• Inspect &amp; test pulleys</li> <li>• Inspect &amp; lubricate guide rods</li> <li>• Inspect &amp; lubricate bearings</li> <li>• Inspect &amp; lubricate seat posts</li> <li>• Inspect &amp; test weight stack(s)</li> <li>• Inspect upholstery</li> <li>• Inspect &amp; tighten nuts and bolts</li> <li>• Performance test</li> <li>• Report &amp; Record Service</li> </ul>

**- One call does it all! -**

**Preventative Maintenance  
New Equipment Sales  
Service & Repairs  
Layout & Design  
Equipment Cleaning Wipes**



Phone  
Sales & Service  
Office Manager  
Web Site

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